



COUNTY OF LOS ANGELES

CHIEF INFORMATION OFFICE

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June 19, 2007

Honorable Board of Supervisors
County of Los Angeles
383 Kenneth Hahn Hall of Administration
500 West Temple Street
Los Angeles, CA 90012

Dear Supervisors:

RECOMMENDATION FROM THE CHIEF INFORMATION OFFICER FOR THE BOARD TO ADOPT THE CONSOLIDATED COMPUTER PURCHASE PROGRAM (CCPP) (3 VOTES)

IT IS RECOMMENDED THAT YOUR BOARD:

1. Adopt the Consolidated Computer Purchase Program as the standard County business practice for acquisition of all personal computer device assets.
2. Direct the Director of the Internal Services Department and the Chief Information Officer to formalize the Consolidated Computer Purchase Program as the County standard for acquiring all personal computer device assets.
3. Authorize the Chief Information Officer to review and approve exemptions to the Consolidated Computer Purchase Program for departments requesting to acquire personal computer devices outside the standard.

PURPOSE/JUSTIFICATION OF RECOMMENDED ACTION

The purpose of this request is to establish a semi-annual Consolidated Computer Purchase Program (CCPP) for acquisition of all personal computer (PC) device assets. This program would enable the County to aggregate department PC purchases by standardizing on a limited number of PC technical configurations while maximizing savings through economies of scale.

Under the CCPP, a limited number of PC technical configuration standards within each device category (i.e., desktop, laptop and tablet) would be developed by a committee of departmental technology staff based on countywide requirements. Pricing for these configurations would be obtained via competitive solicitations conducted semi-annually. The narrowing of configurations combined with the potential of high volumes allows hardware manufacturers to better focus their resources and offer the County greater discounts, while still allowing all enterprise level manufacturers with capability of meeting County requirements to compete for County business.

The CCPP concept was successfully piloted by the Chief Information Office (CIO) and the Internal Service Department (ISD) on May 10, 2006, and resulted in a direct savings of over \$1.5 million dollars (approximately \$714 per unit) based on the acquisition of 2,100 PC devices across five departments. An expanded pilot involving 25 departments and over 16,000 PC devices was conducted in March 2007, and resulted in a 50 percent price reduction over current County master agreement pricing. Based on current device projections, this will result in an estimated direct savings exceeding \$14 million dollars. The savings when combined with additional devices and services (i.e., deployment, installation, imaging, and additional maintenance) could result in savings exceeding \$20 million dollars over the six month term of the program.

Because of the success of the previous pilots, we are recommending that your Board adopt the CCPP as a standard business practice for acquiring all departmental PC device assets. The program provides County departments a choice of enterprise manufacturers, while at the same time allowing the County to better leverage its purchasing power by limiting the number of PC configurations. Moreover, by standardizing on these configurations, it reduces the complexity of departmental technical environments and moves the County Departments toward a more homogeneous computing environment.

Implementation of Strategic Plan Goals

This action supports the County's Strategic Plan Goals for Organization Effectiveness and Fiscal Responsibility.

FISCAL IMPACT/FINANCING

The CCPP aggregates PC purchases through a large volume procurement that optimizes the County's purchasing power and obtains lowest device cost.

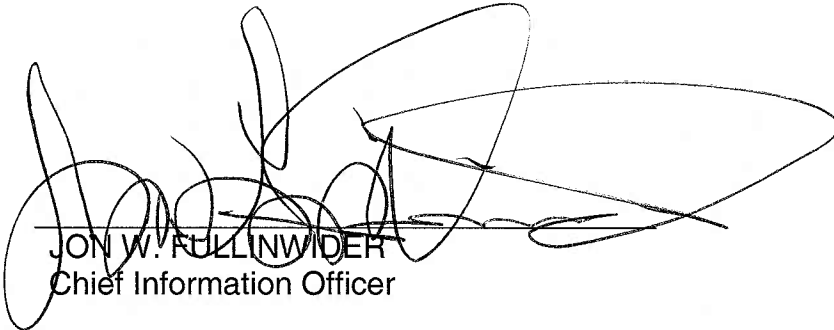
FACTS AND PROVISIONS/LEGAL REQUIREMENTS

We are requesting that your Board adopt the CCPP as the County standard business practice for the acquisition of all personal computer device assets and direct the CIO and ISD to implement the program.

IMPACT ON CURRENT SERVICES (OR PROJECT)

There is no impact on current services. The CCPP will help ensure the delivery of computing devices and optional services at the lowest cost possible.

Respectfully submitted,



JON W. FULLINWIDER
Chief Information Officer

JWF:SEC
GM:ygd

c: Chief Administrative Officer
County Counsel
Director, Internal Services Department
Executive Officer, Board of Supervisors